

# HINKLEY

February 20, 2020

Dear Valued Partners and Friends,

We have gotten a lot of questions around how the virus in China will impact the business. A few companies have already issued letters around restrictions on orders.

At the present time it is difficult to predict the ultimate effect, but we do have production running, albeit at a slower pace. The situation is still fluid, and we monitor the situation on the ground daily. Fortunately, we went into CNY in a healthy inventory position, so we will not be implementing any order restrictions at this time. If there is a significant change to the spread of the virus that impacts production, this position could change at some point, and we will give you as much advance notice as possible.

We appreciate your support and look forward to leveraging our inventory position to drive sales through the spring selling season!

Best Regards,



Jim Decker  
EVP Sales and Marketing  
Hinkley



We're here if you have a question, need some help or want to chat about our products.

[SERVICE@HINKLEY.COM](mailto:SERVICE@HINKLEY.COM) | 800.HINKLEY

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33000 Pin Oak Parkway, Avon Lake, OH 44012