HINKLEY

Hinkley Congratulates Ten Lighting Agencies in National Sales Meeting Ahead of Lightovation

Avon Lake, Ohio (March 19, 2021) – Hinkley, a leading designer and distributor of decorative lighting and ceiling fans, recognized ten lighting agencies at its Virtual National Sales Meeting prior to the upcoming March Lightovation event in Dallas, Texas.

Winners were awarded based on sales performance, innovative idea contributions and overall customer service. In alignment with the company's fan line acquisition, a new award was added this year: Eastern & Western Fan Rep of the year.

"2020 was a challenging year to be in the sales profession in any industry," said Jim Decker, EVP of Sales and Marketing. "Our winners came up with unique ways to support their Hinkley partners throughout the year, and we are so proud to have them on our team."

The following agencies were recognized:

REPRESENTATIVE OF THE YEAR

Adam Barri, 303 Lighting

LANDSCAPE REPRESENTATIVE OF THE YEAR

Jeff Marsh, Marsh Sales

EASTERN REGIONAL REPRESENTATIVE OF THE YEAR

Vince Hall, Vince Hall & Associates

HOSPITALITY REPRESENTATIVE OF THE YEAR

Martha Graham, Martha Graham & Associates

WESTERN REGIONAL REPRESENTATIVE OF THE YEAR

Doug Gould, Ron Elder, Nathan Elder, & Aaron Moscowicz, California Lighting Concepts

ASSOCIATE OF THE YEAR

Kyle Adam, Adam Agencies

EASTERN REGIONAL FAN REPRESENTATIVE OF THE YEAR

Steve Caylor, Caylor Sales

WESTERN REGIONAL FAN REPRESENTATIVE OF THE YEAR

Adam Ashmun, Texas Lighting Agency

MAKING IT HAPPEN

Kirk & Rita Johnson, KRJ Sales

CUSTOMER CARE EXCELLENCE AWARD

Adam Ashmun, Texas Lighting Agency

Other honorable mentions include service awards ranging from 5 years to 45 years in support of Hinkley, and 11 agencies were welcomed into the company's 2020 Platinum Club.

About Hinkley

Since 1922, Hinkley has been a leading designer and distributor of high-quality decorative lighting fixtures and has recently expanded its product offering to include ceiling fans. Headquartered in Avon Lake, Ohio, Hinkley is driven by a passion to create a wide variety of lighting and ceiling fans that blend design and function for interior and exterior applications that resonate with true home enthusiasts. Visit Hinkley.com for the latest news and updates about Hinkley.

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